

FIG. 1

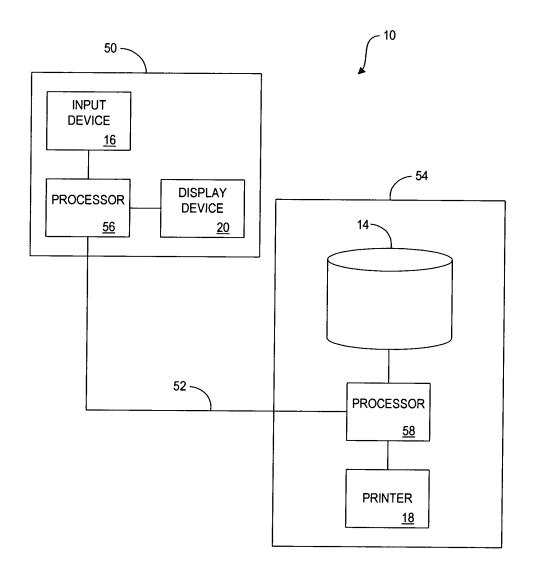
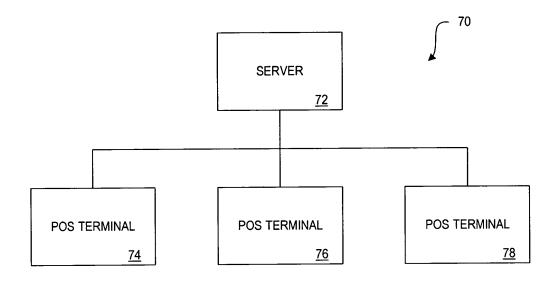


FIG. 2





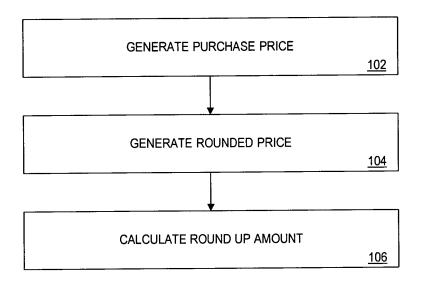
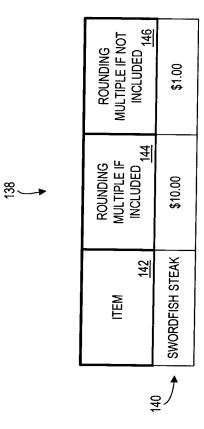


FIG. 4

82 -	ROUNDING MULTIPLE <u>132</u>	\$1.00	\$5.00	\$1.00	\$5.00
23	RANGE OF PURCHASE PRICES 130	\$0.00 - \$7.49	\$7.50 - \$9.99	\$10.00 - \$12.49	\$12.50 AND GREATER
		, f	<u></u>	g ) ;	<u></u>



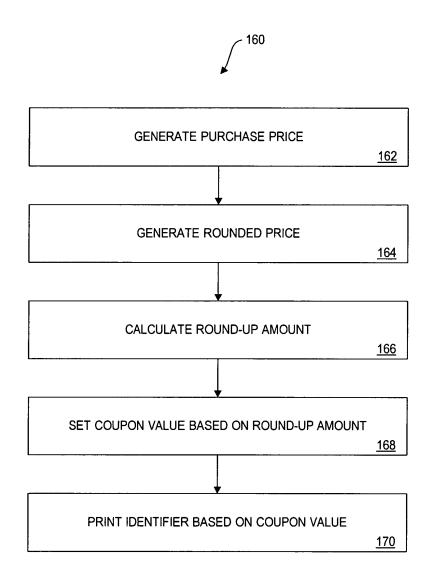


FIG. 7

				·
AVERAGE NUMBER OF COUPONS REDEEMED PER PURCHASE	62'0	0	98'0	0:50
NUMBER OF COUPONS REDEEMED	2	0	4	1
NUMBER OF PURCHASES 210	7	10	11	2
CUSTOMER IDENTIFIER 208	1234567	1234568	1234569	1234570
6	<i>†</i>	<i>†</i> 2	<i>†</i> 8	<i>†</i>

58 **→** 

	ACCEPTANCE RATE	0.43	0.10	0.73
	NUMBER OF ACCEPTED UPSELL OFFERS	က	_	ω
	NUMBER OF PURCHASES <u>240</u>	7	10	11
	CUSTOMER IDENTIFIER 238	1234567	1234568	1234569
-	233	7 75	<i>f</i> %	<i>f</i>

230

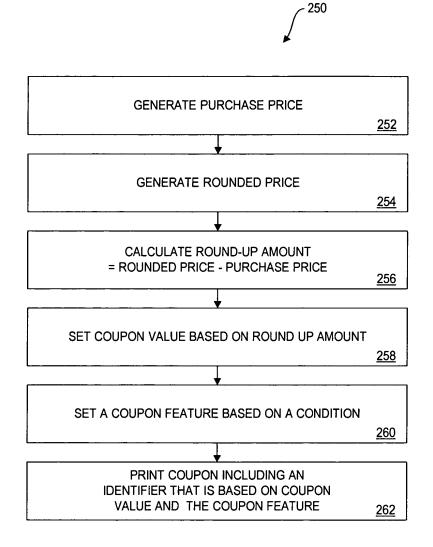


FIG. 10

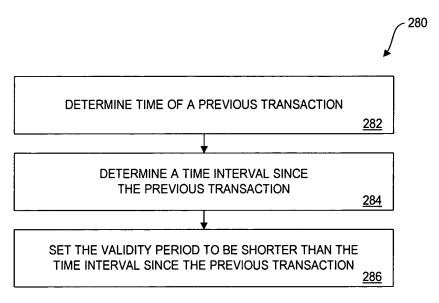


FIG. 11

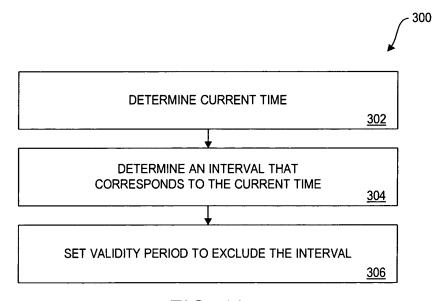


FIG. 12

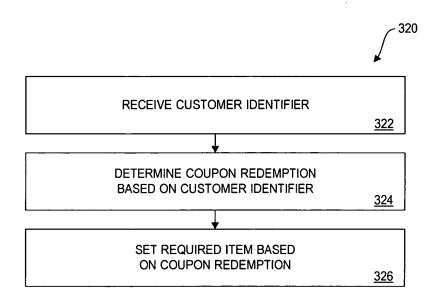


FIG. 13

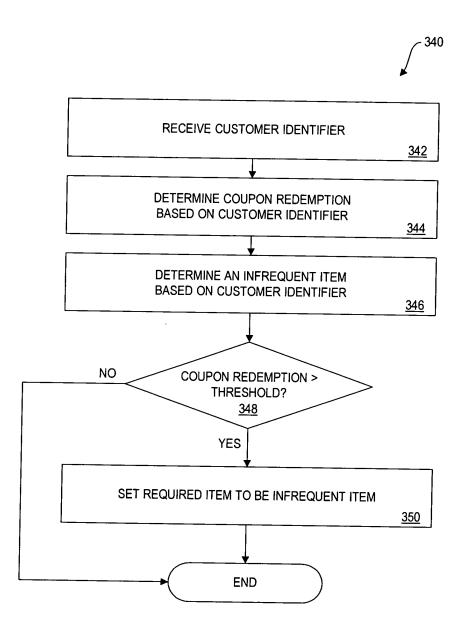


FIG. 14

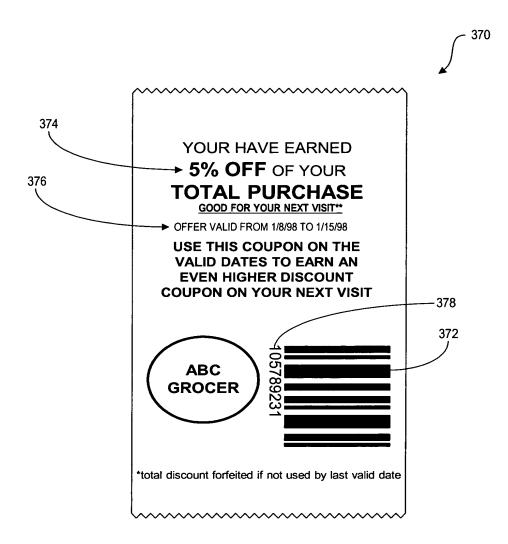


FIG. 15

		1	1	
REQUIRED ITEM	402	,	,	ACME TORTELLINI
VALIDITY PERIOD	400	10/1/99 - 10/4/99		,
COUPON VALUE	398	\$1.00 OFF PURCHASE PRICE	5% OFF PURCHASE PRICE	ACME TORTELLINI FOR \$0.50
COUPON	386	105789230	105789231	105789232
	390	<i>f</i>	<b>1</b> 8	<i>f</i>

**←** 58

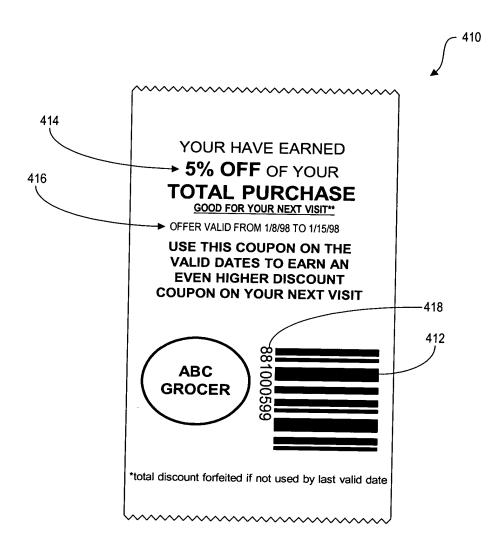
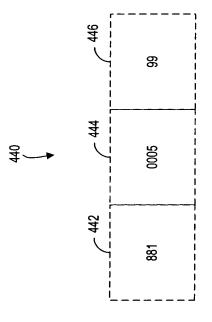


FIG. 17





	ENCODING SCHEME IDENTIFIER 468	DESCRIPTION 470
<b>4</b> 62	880	DIGITS 4-6 INDICATE A REQUIRED ITEM, DIGITS 7-9 INDICATE A PERCENTAGE DISCOUNT APPLIED TO THE REQUIRED ITEM
464 \$	881	DIGITS 4-7 INDICATE A PERCENTAGE DISCOUNT APPLIED TO PURCHASE PRICE, REMAINING DIGITS IGNORED
<del>,</del>	882	DIGITS 4-9 INDICATE AN EXPIRATION DATE, DIGITS 10-12 INDICATE AN AMOUNT BY WHICH THE PURCHASE PRICE IS REDUCED

33

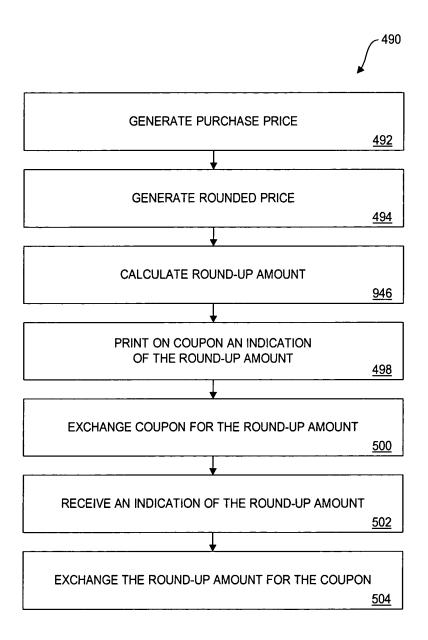


FIG. 20